

cex_retail

Mount Zion village, IL (1751206) Geography: Place

Top Tapestry Segments	Percent	Demographic Summary	2019	20
Home Improvement (4B)	35.2%	Population	5,900	5,8
Salt of the Earth (6B)	25.7%	Households	2,261	2,2
Soccer Moms (4A)	22.6%	Families	1,698	1,6
Rustbelt Traditions (5D)	9.7%	Median Age	39.6	40
Green Acres (6A)	6.9%	Median Household Income	\$74,365	\$81,0
		Spending Potential	Average Amount	
		Index	Spent	То
Apparel and Services		110	\$2,355.03	\$5,324,7
Men's		108	\$448.59	\$1,014,2
Women's		111	\$797.42	\$1,802,9
Children's		114	\$368.96	\$834,2
Footwear		107	\$512.25	\$1,158,1
Watches & Jewelry		113	\$156.10	\$352,9
Apparel Products and Services (1)		108	\$71.71	\$162,1
		100	\$/1./1	\$102,1
Computer	. 11	110	+102.60	+440.6
Computers and Hardware for Hom	ie Use	110	\$182.69	\$413,0
Portable Memory		110	\$4.89	\$11,0
Computer Software		107	\$10.80	\$24,4
Computer Accessories		118	\$22.29	\$50,4
Entertainment & Recreation		113	\$3,707.09	\$8,381,7
Fees and Admissions		114	\$814.31	\$1,841,1
Membership Fees for Clubs (2)		112	\$263.78	\$596,4
Fees for Participant Sports, excl	. Trips	121	\$129.29	\$292,3
Tickets to Theatre/Operas/Conc	erts	109	\$82.23	\$185,9
Tickets to Movies		110	\$60.34	\$136,4
Tickets to Parks or Museums		111	\$35.94	\$81,2
Admission to Sporting Events, e	excl. Trips	121	\$76.34	\$172,5
Fees for Recreational Lessons		116	\$165.66	\$374,5
Dating Services		105	\$0.73	\$1,6
TV/Video/Audio		112	\$1,368.53	\$3,094,2
Cable and Satellite Television Se	ervices	112	\$981.02	\$2,218,0
Televisions		111	\$120.39	\$272,2
Satellite Dishes		116	\$1.82	\$4,1
VCRs, Video Cameras, and DVD	Players	117	\$6.74	\$15,2
Miscellaneous Video Equipment		124	\$31.63	\$71,5
Video Cassettes and DVDs		117	\$13.41	\$30,3
Video Cassettes and DVDs Video Game Hardware/Accessor	iec	109	\$30.48	\$68,9
Video Game Software	165	109	\$16.32	\$36,8
	/idoo		•	
Rental/Streaming/Downloaded	video	112	\$52.29	\$118,2
Installation of Televisions		117	\$1.34	\$3,0
Audio (3)	Savinal Favilianiant	112	\$109.75	\$248,1
Rental and Repair of TV/Radio/S	souna Equipment	106	\$3.34	\$7,5
Pets		113	\$748.73	\$1,692,8
Toys/Games/Crafts/Hobbies (4)		116	\$136.49	\$308,6
Recreational Vehicles and Fees (5)		113	\$180.52	\$408,1
Sports/Recreation/Exercise Equipr	` '	121	\$250.06	\$565,3
Photo Equipment and Supplies (7)		116	\$60.20	\$136,1
Reading (8)		113	\$120.11	\$271,5
Catered Affairs (9)		106	\$28.15	\$63,6
Food		111	\$9,839.33	\$22,246,7
Food at Home		111	\$5,734.15	\$12,964,9
Bakery and Cereal Products		111	\$755.16	\$1,707,4
Meats, Poultry, Fish, and Eggs		109	\$1,245.33	\$2,815,6
Dairy Products		111	\$596.42	\$1,348,5
Fruits and Vegetables		110	\$1,121.68	\$2,536,1
Snacks and Other Food at Home	e (10)	112	\$2,015.56	\$4,557,1
	/	112	\$4,105.18	\$9,281,8
Food Away from Home				

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

©2020 Esri Page 1 of 3



cex_retail

Mount Zion village, IL (1751206) Geography: Place

	Spending Potential	Average Amount	
	Index	Spent	To
Financial			
Value of Stocks/Bonds/Mutual Funds	118	\$25,220.73	\$57,024,0
Value of Retirement Plans	123	\$117,606.00	\$265,907,1
Value of Other Financial Assets	112	\$6,388.44	\$14,444,2
Vehicle Loan Amount excluding Interest	117	\$3,346.74	\$7,566,9
Value of Credit Card Debt	115	\$2,809.38	\$6,352,0
Health			
Nonprescription Drugs	115	\$165.49	\$374,1
Prescription Drugs	118	\$430.91	\$974,2
Eyeglasses and Contact Lenses	120	\$108.60	\$245,5
Home			
Mortgage Payment and Basics (11)	125	\$12,541.27	\$28,355,8
Maintenance and Remodeling Services	123	\$2,628.23	\$5,942,4
Maintenance and Remodeling Materials (12)	129	\$630.45	\$1,425,4
Utilities, Fuel, and Public Services	113	\$5,485.99	\$12,403,8
Household Furnishings and Equipment			
Household Textiles (13)	114	\$113.80	\$257,2
Furniture	114	\$702.39	\$1,588,
Rugs	127	\$41.24	\$93,2
Major Appliances (14)	119	\$421.86	\$953,8
Housewares (15)	116	\$123.47	\$279,
Small Appliances	108	\$52.60	\$118,9
Luggage	111	\$15.56	\$35,3
Telephones and Accessories	108	\$81.29	\$183,7
Household Operations			
Child Care	115	\$585.88	\$1,324,6
Lawn and Garden (16)	121	\$567.23	\$1,282,
Moving/Storage/Freight Express	107	\$70.77	\$160,0
Housekeeping Supplies (17)	114	\$853.55	\$1,929,8
Insurance			
Owners and Renters Insurance	124	\$720.14	\$1,628,2
Vehicle Insurance	111	\$1,721.76	\$3,892,8
Life/Other Insurance	121	\$557.50	\$1,260,5
Health Insurance	117	\$4,578.51	\$10,352,0
Personal Care Products (18)	114	\$570.22	\$1,289,2
School Books and Supplies (19)	109	\$169.28	\$382,7
Smoking Products	105	\$424.92	\$960,7
Transportation			
Payments on Vehicles excluding Leases	118	\$2,989.68	\$6,759,6
Gasoline and Motor Oil	112	\$2,561.52	\$5,791,5
Vehicle Maintenance and Repairs	112	\$1,278.69	\$2,891,1
Travel		, ,	, , , -
Airline Fares	110	\$601.17	\$1,359,2
Lodging on Trips	116	\$718.51	\$1,624,5
Auto/Truck Rental on Trips	116	\$30.54	\$69,0
Food and Drink on Trips	114	\$616.55	\$1,394,0

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

© 2020 Esri Page 2 of 3



cex retail

Mount Zion village, IL (1751206) Geography: Place

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

©2020 Esri Page 3 of 3